**APPLICANT DETAILS   
  
Company Name:** Click or tap here to enter text.

**Primary Contact:** Click or tap here to enter text.

**Email:** Click or tap here to enter text.

**Phone:** Click or tap here to enter text.  
  
**ELIGIBILITY**

I declare that the business:

* Is a current SCA (ACT) Corporate Strata Management member for   
   at least 12 months:  Yes  No
* Is registered to operate in ACT:  Yes  No
* Has not had a Code of Conduct complaint upheld against them or any  
  employee over the last 12 months:  Yes  No
* The directors have not had a conviction for a summary or indictable   
  offence:  Yes  No
* \*Please specify how many lots under management: Click or tap here to enter text.

**JUDGING QUESTIONS**

1. What makes your business unique? *Be specific about your point of difference in your practices or services or how you run your business.* Word count: maximum 400 **(Weighting: 20)**

Click or tap here to enter text.

1. Detail the strategies you have employed to achieve growth of your business over the last 12 months in both lots/schemes and income. Word count: maximum 400 **(Weighting: 20)**

Click or tap here to enter text.

1. Explain how you contribute to the training of your staff and the relevance of CPD in your business. Word count: maximum 400 **(Weighting: 15)**

Click or tap here to enter text.

1. Describe the innovations your business has devised and implemented over the last 12 months. Word count: maximum 400 **(Weighting: 15)**

Click or tap here to enter text.

1. Explain how you measure your success over the last 12 months in terms of client satisfaction. Word count: maximum 400 **(Weighting: 10)**

Click or tap here to enter text.

1. **Attach two** references from strata community clients (maximum 1 page per reference) attesting to your service excellence over the last 12 months. References are to include referee contact details and signature. If reference is an email, a copy of the email must include the date received, the email which it was sent from, and a digital sign-off. **(Weighting: 10)**

*References to be attached and titled as follows: Q6 – Reference 1 & Q6 – Reference 2*

References attached

1. Describe how you encourage ethical behaviour within your business.

Word count: maximum 400 (**Weighting: 10)**

Click or tap here to enter text.

***Applicant Declaration:*** *I confirm that by submitting this application all information provided is true to my knowledge, accurate and correct.*

Name……………………………………………………………………

Signature……………………………………………………………………

Date……………………………………………………………………

*The winner of this award category will progress to the 2021-2022 SCA Australasia Awards as a Finalist subject to meeting the T&Cs. Small Business category (less than 1,500 lots under management) and Medium Business (more than 1,500 and less than 6,500 lots under management).*